

# Nathan A. Engel

PARTNER

Nate provides strategic counseling to business and non-profit clients on a wide range of legal issues.



## **Industries**

Private Companies
Transportation & Mobility

## **Practices**

Corporate & Securities International Trade & Investment Private Clients, Trusts & Estates

# Education

University of Wisconsin Law School, JD, Order of the Coif, cum laude, 1999

Washington University in St. Louis, BA, 1994

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By focusing first on each client's specific business objectives, he targets solutions to address those goals. His clients look to him for advice on a host of matters including preparing and reviewing contracts, organizing and transforming business entities, corporate governance matters, risk management, statutory and regulatory compliance and business dispute resolution.

Nate also represents lenders and borrowers in business transactions, and in real estate sales, purchases and leases.

# **Client Work**

Nate's experience as corporate counsel includes the following:

- Counseling clients regarding the organization and transformation of business entities.
- Representing privately held companies in mergers, stock and asset purchases, and divestitures.
- Day-to-day legal representation and counseling on a host of matters, including:
  - Purchase and supply agreements
  - Confidentiality and nondisclosure arrangements
  - Transportation and logistics
  - Consulting agreements
  - Sales representation and distributor agreements
  - Corporate governance matters
- Nathan helps clients resolve domestic and cross-border disputes with business partners, including suppliers and customers.

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Nate routinely advises tax-exempt clients in a number of different areas, including board member fiduciary duties and oversight responsibilities, and executive compensation matters. He also represents these clients in day-to-day operational and contractual matters.

— Business clients turn to Nate for guidance regarding compliance with laws and regulations on several fronts. In this respect, he helps clients comply with U.S. export control laws and regulations, the North American Free Trade Agreement and other United States trade and customs laws. He also counsels businesses with respect to compliance with government contracting and anti-corruption laws. Nathan has frequently assisted and provided advice regarding the establishment and maintenance of compliance programs in these areas.

# **Publications, Presentations & Recognitions**

#### **Publications**

- "General License Authorizes Transactions with Certain Subsidiaries of Libyan National Oil Corporation," Schiff Hardin Product Regulatory Alert (Sep. 2011)
- "Federal Agencies Must Meet Sustainability Goals in 95 Percent of Procurement Contract Actions," Schiff Hardin Product Regulatory Alert (Sep. 2011)
- "The Long Reach of the United States Export Control Laws," TerraLex Connections Newsletter (Jun. 3, 2010)

### **Presentations**

- "Legal Issues for Chapters," American Academy of Pediatrics Annual Leadership Forum (Mar. 2013, Mar. 2014)
- "Legal and Ethical Issues in Adolescent Health Care," AM: PREP, An Intensive Review Course for Adolescent Medicine (Sep. 2001)

## **Bar Admissions**

Illinois

Arizona

Wisconsin

# **Court Admissions**

US District Court, District of Arizona
US District Court, Northern District of Illinois